

Contract Analytics

Healthcare providers often lack the adequate tools, information, and analytics to negotiate with their payors, weakening their bargaining position and resulting in suboptimal contracted rates.

StrataJazz® Contract Analytics allows healthcare providers to model both government and commercial contracts, to calculate expected payment, and to estimate net revenue and margins in real time. Contract Analytics calculates the expected payment for services across the continuum – including Hospital IP/OP/ Clinic and Physician Services, as well as Post-Acute if applicable.

Users can manage top line effectively by identifying underpayments and opportunities to maximize reimbursement, improve contract terms and quickly analyze impact of shifts in populations, payer mix or even prices via integration with StrataJazz Strategic Pricing, populations or payer mix.

What-if capabilities help alleviate the stress of contract negotiations by providing quick and detailed analysis of payor proposals and their impact on revenue and margins across all service lines – levelling the playing field for providers and payors.



key features

- **Accurately calculate expected payment** using EHR data for any payer, including bundled payments
- **Simplify modeling** of all reimbursement methods by configuring custom reimbursement methodologies
- **Perform what-if contract analysis** and margin analysis to analyze changes in reimbursement or shifts in payor mix
- **Accurately project net revenue** and perform margin analysis
- **Analyze shifts in pricing** to model impact on reimbursement and volume
- **Compare expected payment and net revenue** from contract analytics to cost data
- **Provide insight** as to how different contracts compare for selected patient groups
- **Perform break-even analysis** for Medicare, Medicaid, or compare any commercial payer rates